



**INVITATION FOR FINANCIAL OFFER  
INDIVIDUAL-CONSULTANT SERVICES**

TERRA DINARICA  
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Dear Madam/Sir,

Based on the Terms of References attached you are invited to submit your Financial offer for the following services : Identifying and assessing tourism stakeholders and resources along the Via Dinarica White trail in Kosovo\* and Albania;

Nr.	Responsibilities of Consultants activities	Offer price in Euro
1.	<p><b>1. Objective:</b></p> <p>With the highest mountains of the Dinaric Alps, Kosovo* and Albania have to be fully integrated into the Via Dinarica White Trail. In order to integrate both Kosovo* and Albania, the good practice and expertise will be obtained, and assessments conducted by adventure tourism expert. Therefore 200 km of new trail have to be GPS marked and at least 30 accommodation facilities recorded. The adventure tourism expert have the following Tasks and responsibilities:</p> <ul style="list-style-type: none"> <li>✓ Conduct desk studies to gather information on existing trails and capacities.</li> <li>✓ Identify businesses and service providers operating along the trail.</li> <li>✓ Conduct a series of structured and semi-structured interviews with companies, existing and potential customers, local and international tourists.</li> <li>✓ Conduct comparisons and analysis of existing capacities and adventure tourism potential in the respected areas.</li> <li>✓ Conduct field visits in order to identify attractions and service providers operating along the trail and evaluate their current capacities and offer.</li> <li>✓ Assist on inclusion of new routes/tours, offers, products and services to mountain tourism markets via Via Dinarica web platform.</li> </ul> <p><b>Please find attached the ToR to this invitation.</b></p>	

*The price should include all tax obligations that are foreseen under the Law.*

*The selection criteria of the consultant is:*

*- Qualified Individual with the lowest price offered for the services under the Terms of Reference*

*\*This designation is without prejudice to positions on status, and is in line with UNSCR 1244/1999 and the ICJ Opinion on the Kosovo declaration of independence.*